Registration number and date of registration with the IRDA: Regn.No. 105 dated 24.11.2000

# CONSOLIDATED CONDENSED REVENUE ACCOUNT FOR THE NINE MONTHS ENDED DECEMBER 31, 2012

Policyholders' Account (Technical Account) (7 '000)

Policyholders' Account (Technical Account)										(₹ '000)	
Particulars	Schedule	Par Life	Par Pension	Non Par	Annuity Non Par	Health	Linked Life	Linked Pension	Linked Health	Linked Group	Total
Premiums earned – net											
(a) Premium	1	5,076,700	2,310,506	16,351,866	1,953,684	153,239	35,072,918	20,334,705	1,296,706	8,354,755	90,905,079
(b) Reinsurance ceded		(1,252)	(26)	(474,807)	-	(35,417)	(138,008)	(101)	(229,272)	(660)	(879,543)
Income from Investments											
(a) Interest, Dividend & Rent - Gross		2,118,443	1,225,600	970,286	780,191	13,521	8,483,944	6,796,286	96,552	3,218,190	23,703,013
(b) Profit on sale/redemption of investments		221,717	151,135	196,614	48,738	2,892	11,967,051	8,339,258	51,723	1,085,248	22,064,376
(c) Loss on sale/redemption of investments		(50,211)	(31,084)	(28,004)	(1,110)	(181)	(7,239,878)	(5,747,787)	(57,441)	(369,244)	(13,524,940)
(d) Unrealised gain/(loss)		-	-	-	-	-	17,388,398	15,395,353	256,776	814,131	33,854,658
(e) Appropriation / Expropriation Adjustment Account		-	-	-	-	-	-	-	-	-	-
Other income:											
Contribution from the Shareholders' account		-	-	2,315,448	432,481	459,248	-	-	-	-	3,207,177
Fees and charges		20,405	602	12,352	-	267	1,661	-	-	-	35,287
Miscellaneous income		5,321	211	19,732	127	194	30,692	6,331	1,821	1,596	66,025
Total (A)		7,391,123	3,656,944	19,363,487	3,214,111	593,763	65,566,778	45,124,045	1,416,865	13,104,016	159,431,132
Commission	2	460,156	3,121	3,069,071	979	6,588	1,230,833	253,955	60,854	-	5,085,557
Operating expenses related to Insurance business	3	1,008,831	26,081	3,821,389	96,553	33,312	6,531,288	2,047,126	404,125	160,420	14,129,125
Provision for doubtful debts		6,850	68	15,385	92	39	7,451	5,580	1,740	-	37,205
Bad debts written off		1,047	13	2,761	8	34	8,755	1,306	232	-	14,156
Total (B)		1,476,884	29,283	6,908,606	97,632	39,973	7,778,327	2,307,967	466,951	160,420	19,266,043
Benefits paid (Net)	4	3,322,628	3,764,599	745,787	591,362	43,400	43,259,562	34,619,204	177,809	8,009,561	94,533,912
Interim Bonus Paid		29,764	925	-	-	-	-	-	-	-	30,689
Change in valuation of liability in respect of life policies											
(a)Gross amount		2,233,521	(440,475)	14,534,114	2,592,724	582,181	11,573,022	1,119,722	669,635	4,696,883	37,561,327
(b)Amount ceded in reinsurance		-	-	(2,463,061)	-	-	-	-	-	-	(2,463,061)
(c)Amount accepted in reinsurance		-	-	-	-	-		-	-	-	-
Total (C)		5,585,913	3,325,049	12,816,840	3,184,086	625,581	54,832,584	35,738,926	847,444	12,706,444	129,662,867
SURPLUS/ (DEFICIT) (D) = (A)-(B)-(C)		328,326	302,612	(361,959)	(67,607)	(71,791)	2,955,867	7,077,152	102,470	237,152	10,502,222
Tax credit / (charge) - Refer note 7 of schedule 16		(44,387)	-	361,959	67,607	71,791	(487,083)	-	(13,853)	(32,061)	(76,027)
SURPLUS/ (DEFICIT) AFTER TAX		283,939	302,612	<u> </u>	-	-	2,468,784	7,077,152	88,617	205,091	10,426,195
APPROPRIATIONS											
Transfer to Shareholders' account		-	-	-	-	-	3,919,296	8,241,387	88,617	205,091	12,454,391
Balance being funds for future appropriations		283,939	302,612	-	-	-	(1,450,512)	(1,164,235)	-	-	(2,028,196)
Total (D)		283,939	302,612		-	-	2,468,784	7,077,152	88,617	205,091	10,426,195
FUNDS FOR FUTURE APPROPRIATION											
Opening Balance as at April 1, 2012		681,524	474,378		-	-	3,038,827	3,397,440	-	-	7,592,169
Add: Current period appropriations		283,939	302,612	-	-	-	(1,450,512)	(1,164,235)	-	-	(2,028,196)
Balance Carried forward to Balance Sheet		965,463	776,990		-	-	1,588,315	2,233,205			5,563,973
SELECT EXPLANATORY NOTES	16										

Selected explanatory notes attached herewith form an integral part of the Consolidated Condensed Revenue Account.

As required by Section 40-B(4) of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Consolidated Condensed Policyholders' Revenue Account as expenses.

### Schedules referred to herein form an integral part of the Consolidated Condensed Policyholders' Revenue Account.

As per our report of even date attached.

For S.R.Batliboi & Co.
Chartered Accountants
Firm Registration No.301003E

For S.B.Billimoria & Co.

Chartered Accountants

Firm Registration No.101496W

For and on behalf of the Board of Directors

per Shrawan Jalan Sanjiv V. Pilgaonkar Chanda Kochhar Keki Dadiseth K. Ramkumar Sandeep Bakhshi
Partner Partner Director Director Director Managing Director and CEO
Membership No. 102102

Place : Mumbai Place : Mumbai Appointed Actuary Executive Director Appointed Actuary Executive Vice President Company Secretary

Date : January 22, 2013

### CONSOLIDATED CONDENSED REVENUE ACCOUNT FOR THE NINE MONTH ENDED DECEMBER 31, 2011

Policyholders' Account (Technical Account) (₹ '000)

<b>.</b>					Annuity Non						
Particulars	Schedule	Par Life	Par Pension	Non Par	Par	Health	Linked Life	Linked Pension	Linked Health	Linked Group	Total
Premiums earned – net											
(a) Premium	1	4,523,762	2,328,843	9,279,520	1,933,206	181,710	38,419,718	30,193,434	1,184,911	4,369,671	92,414,775
(b) Reinsurance ceded		(8,091)	(33)	(371,402)	-	(48,482)	(55,451)	(219)	(196,631)	(902)	(681,211
Income from Investments											
(a) Interest, Dividend & Rent - Gross		1,781,544	910,731	442,555	570,345	15,883	7,035,368	5,976,252	65,635	2,771,619	19,569,932
(b) Profit on sale/redemption of investments		40,077	5,329	50,881	200	2,249	16,990,396	11,216,344	47,513	683,253	29,036,242
(c) Loss on sale/redemption of investments		(9,239)	(5,583)	(4,818)	(219)	(65)	(6,253,993)	(5,996,754)	(96,159)	(420,566)	(12,787,396
(d) Unrealised gain/(loss)		-	-	-	-	-	(56,117,130)	(40,719,118)	(242,331)	(1,363,727)	(98,442,306
(e) Appropriation / Expropriation Adjustment Account		-	-	-	-	-	353,301	(352,683)	(3,917)	(20,994)	(24,293
Other income:											
Contribution from the Shareholders' account		-	-	1,493,029	928,316	-	-	-	-	-	2,421,345
Fees and charges		30,610	1,707	2,484	-	617	7,527	327	24	9	43,305
Miscellaneous income		4,606	175	17,681	155	228	25,338	4,674	1,643	496	54,996
Total (A)		6,363,269	3,241,169	10,909,930	3,432,003	152,140	405,074	322,257	760,688	6,018,859	31,605,389
Commission	2	410,406	3,336	1,884,326	430	8,072	1,148,334	326,962	69,400	-	3,851,266
Operating expenses related to Insurance business	3	972,982	23,890	3,679,038	33,725	51,927	6,620,746	1,836,334	392,303	152,994	13,763,939
Provision for doubtful debts		(7,091)	(84)	(30,345)	(461)	(327)	(11,724)	14,306	(2,122)	-	(37,848
Bad debts written off		14,681	245	38,692	511	836	38,272	11,640	3,942	-	108,819
Total (B)		1,390,978	27,387	5,571,711	34,205	60,508	7,795,628	2,189,242	463,523	152,994	17,686,176
Benefits paid (Net)	4	883,388	1,043,503	658,271	523,304	65,193	30,361,369	19,723,810	119,446	3,747,321	57,125,605
Interim Bonus Paid		15,359	704	-	-	-	-	-	-	-	16,063
Change in valuation of liability in respect of life policies											
(a)Gross amount		4,347,042	2,183,671	9,262,925	3,019,611	(198,894)	(40,463,110)	(28,884,481)	177,059	1,560,830	(48,995,347
(b)Amount ceded in reinsurance		-	-	(4,349,582)	-	- 1		- 1		-	(4,349,582
(c)Amount accepted in reinsurance		-	-	-	-	-	-	-	-	-	-
Total (C)		5,245,789	3,227,878	5,571,614	3,542,915	(133,701)	(10,101,741)	(9,160,671)	296,505	5,308,151	3,796,739
SURPLUS/ (DEFICIT) (D) =(A)-(B)-(C)		(273,498)	(14,096)	(233,395)	(145,117)	225,333	2,711,187	7,293,686	660	557,714	10,122,474
Tax credit / (charge) - Refer note 7 of schedule 16		36,974	-	233,395	145,117	(30,463)	(589,983)	-	(89)	(75,397)	(280,446
SURPLUS/ (DEFICIT) AFTER TAX		(236,524)	(14,096)	-	-	194,870	2,121,204	7,293,686	571	482,317	9,842,028
APPROPRIATIONS											
Transfer to Shareholders' account				-	-	194,870	3,333,524	7,605,319	571	482,317	11,616,601
Balance being funds for future appropriations		(236,524)	(14,096)	-	-	-	(1,212,320)	(311,633)	-	-	(1,774,573
Total (D)		(236,524)	(14,096)	-	-	194,870	2,121,204	7,293,686	571	482,317	9,842,028
FUNDS FOR FUTURE APPROPRIATION											
Opening Balance as at April 1, 2011		823,159	476,677	-	-	-	4,574,250	3,847,940	-	-	9,722,026
Add: Current period appropriations		(236,524)	(14,096)	-	-	-	(1,212,320)	(311,633)	-	-	(1,774,573
Balance Carried forward to Balance Sheet		586,635	462,581		_	_	3,361,930	3,536,307		_	7,947,453
Balance Carried forward to Balance Sneet	1	300,033	402,301	•			3,301,930	3,330,307	•	- 1	7,047,400

Selected explanatory notes attached herewith form an integral part of the Consolidated Condensed Revenue Account.

As required by Section 40-B(4) of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Consolidated condensed Policyholders' Revenue Account as expenses.

## Schedules referred to herein form an integral part of the Consolidated Condensed Policyholders' Revenue Account.

As per our report of even date attached.

For S.R.Batliboi & Co. Chartered Accountants Firm Registration No.301003E

For S.B.Billimoria & Co. Chartered Accountants Firm Registration No.101496W For and on behalf of the Board of Directors

per Shrawan Jalan Partner

Membership No. 102102

Sanjiv V. Pilgaonkar Partner Membership No. 39826 Chanda Kochhar Chairperson

Keki Dadiseth Director

K. Ramkumar Director

Sandeep Bakhshi Managing Director and CEO

Place : Mumbai Date : January 22, 2013 Puneet Nanda Executive Director Avijit Chatterjee Appointed Actuary Satyan Jambunathan Executive Vice President Sanaulla Khan Company Secretary Registration number and date of registration with the IRDA: Regn.No. 105 dated 24.11.2000

# CONSOLIDATED CONDENSED REVENUE ACCOUNT FOR THE QUARTER ENDED DECEMBER 31, 2012

Policyholders' Account (Technical Account)

**Annuity Nor** Par Life **Linked Life** Linked Health **Particulars** Par Pension Non Par **Linked Pension** Linked Group Total Par Premiums earned - net (a) Premium 1.864.608 1,208,666 6.874.832 713.057 52.915 13.650.130 5.122.185 397,779 2.189.424 32.073.596 (11,555 (b) Reinsurance ceded (442 (184,249) (53,181) (28) (77.826) (137) (327,426) Income from Investments (a) Interest, Dividend & Rent - Gross 712 340 394 381 400,501 287 093 3 541 2 158 740 1.713.079 28 261 1 051 278 6.749.214 (b) Profit on sale/redemption of investments 78,084 120,460 92,261 32,448 1,701 5,146,990 3,309,544 18,143 281,806 9,081,437 (c) Loss on sale/redemption of investments (31,267 (8,408) (17,626) (1,083,315) (794,442 (4,308) (19,557) (1,958,923) 365,517 (d) Unrealised gain/(loss) 6,511,343 5,724,996 99,208 12,701,064 (e) Appropriation / Expropriation Adjustment Account Other income: Contribution from the Shareholders' account 673,609 177,110 56,886 10,007 917,612 5,028 93 2,865 533 Fees and charges 8,563 1.550 5.903 8.276 1,822 470 19.420 Miscellaneous income 2,629,901 1,715,243 7,848,096 1,209,753 103,583 26,339,516 15,077,156 461,727 3,879,582 59,264,557 Total (A) Commission 177,891 1,159 1,268,707 330 2,288 487,098 61,692 19,870 2,019,035 1,300,381 84.079 322 787 8 415 9 254 2 155 437 749 413 119,791 4 808 317 Operating expenses related to Insurance business 3 58,760 Provision for doubtfuldebts 444 (3) 437 124 (6,743) (809 (6,535)Bad debts written off 253 6,814 802 8,022 Total (B) 501.212 9.571 2,569,778 84,414 11,668 2.642.606 811.098 139.732 58,760 6.828.839 Benefits paid (Net 416,926 625,779 217,674 216,174 6,697 17,696,634 14,552,428 55,985 1,696,685 35,484,982 Interim Bonus Paid 9,925 236 10,161 Change in valuation of liability in respect of life policies (a)Gross amount 1,476,302 973,097 5,616,554 936,852 94,110 4,877,319 (2,908,164) 215,786 2,125,701 13,407,557 (b)Amount ceded in reinsurance (450,609) (450,609) (c)Amount accepted in reinsurance Total (C) 1.599.112 5,383,619 1,153,026 22,573,953 11.644.264 271.771 3.822.386 1,903,153 100,807 48,452,091 SURPLUS/ (DEFICIT) (D) =(A)-(B)-(C) 225,536 106.560 (105,301) (27,687) (8,892)1,122,957 2,621,794 50,224 (1.564) 3,983,627 Tax credit / (charge) - Refer note 7 of schedule 16 (30,491 105,301 27,687 8,892 (168,462) (6,790) 1,564 (62,299) SURPLUS/ (DEFICIT) AFTER TAX 195,045 106,560 954,495 2,621,794 43,434 3,921,328 APPROPRIATIONS Transfer to Shareholders' account 1 301 481 2 642 503 43,434 3 987 418 106 560 195 045 1346 986 Balance being funds for future appropriations (20,709 (66,090) 195,045 106,560 954,495 2,621,794 43,434 3,921,328 FUNDS FOR FUTURE APPROPRIATION 770,418 670,430 2,253,914 Opening Balance as at October 1, 2012 1,935,301 5,630,063 Add: Current period appropriations 195,045 106,560 (346,986) (20,709) (66,090)Balance Carried forward to Balance Sheet 965.463 776.990 -1.588.315 2,233,205 5,563,973 SELECT EXPLANATORY NOTES

Selected explanatory notes attached herewith form an integral part of the Consolidated Condensed Revenue Account.

As required by Section 40-B(4) of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Consolidated Condensed Policyholders' Revenue Account as expenses.

### Schedules referred to herein form an integral part of the Consolidated Condensed Policyholders' Revenue Account.

As per our report of even date attached.

For S.R.Batliboi & Co.
Chartered Accountants
Firm Registration No.301003E

For S.B.Billimoria & Co. Chartered Accountants Firm Registration No.101496W For and on behalf of the Board of Directors

per Shrawan Jalan

Membership No. 102102

Sanjiv V. Pilgaonkar Partner Membership No. 39826 Chanda Kochhar Chairperson Keki Dadiseth Director K. Ramkumar Director Sandeep Bakhshi Managing Director and CEO (₹ '000)

Place : Mumbai Date : January 22, 2013 Puneet Nanda Executive Director Avijit Chatterjee Appointed Actuary Satyan Jambunathan Executive Vice President Sanaulla Khan Company Secretary Registration number and date of registration with the IRDA: Regn.No. 105 dated 24.11.2000

### CONSOLIDATED CONDENSED REVENUE ACCOUNT FOR THE QUARTER ENDED DECEMBER 31, 2011

Policyholders' Account (Technical Account)

(₹ '000)

Policyholders' Account (Technical Account)											(₹ '000)
Particulars	Schedule	Par Life	Par Pension	Non Par	Annuity Non Per	Health	Linked Life	Linked Pension	Linked Health	Linked Group	Total
Premiums earned – net											
(a) Premium	1	1,569,183	1,008,726	4,277,944	350,098	62,118	14,428,697	8,636,782	358,509	1,345,957	32,038,014
(b) Reinsurance ceded		(7,205)	(13)	(172,801)	-	(14,933)	(24,189)	(76)	(70,529)	(210)	(289,956
Income from Investments				-	-	-					
(a) Interest, Dividend & Rent - Gross		617,663	322,693	165,431	230,697	6,509	1,739,987	1,472,422	18,095	922,292	5,495,789
(b) Profit on sale/redemption of investments		11,980	728	24,552	187	751	2,800,723	1,548,244	14,005	214,867	4,616,037
(c) Loss on sale/redemption of investments		(477)	(690)	(540)	(164)	-	(2,420,298)	(1,847,185)	(38,082)	(232,326)	(4,539,762
(d) Unrealised gain/(loss)		-	-	-	-	-	(17,270,423)	(12,648,816)	(75,089)	(367,821)	(30,362,149
(e) Appropriation / Expropriation Adjustment Account		-	-	-	-	-	-	-	-	-	-
Other income:				-	-	-					
Contribution from the Shareholders' account		-	-	247,300	21,014	-	-	-	-	-	268,314
Fees and charges		10,918	553	998	-	169	2,174	58	-	1	14,87
Miscellaneous income		1,698	73	6,407	59	91	10,146	2,197	595	173	21,439
Total (A)		2,203,760	1,332,070	4,549,291	601,891	54,705	(733,183)	(2,836,374)	207,504	1,882,933	7,262,597
Commission	2	151,458	1,133	793,294	216	2,396	506,436	79,723	22,189	-	1,556,845
Operating expenses related to Insurance business	3	349,328	11,642	1,117,102	3,669	17,050	2,617,390	642,743	126,661	44,166	4,929,75
Provision for doubtful debts		3,202	85	1,090	17	213	14,131	18,767	785	-	38,290
Bad debts written off		-	-	-	-	-	-	-	-	-	-
Total (B)		503,988	12,860	1,911,486	3,902	19,659	3,137,957	741,233	149,635	44,166	6,524,886
Benefits paid (Net)	4	234,591	308,644	171,228	172,784	14,526	7,608,645	5,466,668	43,254	611,676	14,632,016
Interim Bonus Paid		7,215	231	-	-	-	-	-	-	-	7,440
Change in valuation of liability in respect of life policies		-	-	-	-	-	-	-	-	-	-
(a)Gross amount		1,503,463	1,009,543	3,944,687	428,490	(118,753)	(11,859,591)	(11,294,124)	14,615	1,153,154	(15,218,516
(b)Amount ceded in reinsurance			-	(1,439,451)	-	-	-			-	(1,439,45
(c)Amount accepted in reinsurance			-	_	-	-	-	-	-	-	_
Total (C)		1,745,269	1,318,418	2,676,464	601,274	(104,227)	(4,250,946)	(5,827,456)	57,869	1,764,830	(2,018,505
SURPLUS/ (DEFICIT) (D) $=$ (A)-(B)-(C)		(45,497)	792	(38,659)	(3,285)	139,273	379,806	2,249,849	-	73,937	2,756,216
Provision for taxation		-	-	-	-	-	-	-	-	-	-
Tax credit / (charge) - Refer note 7 of schedule 16		6,151	-	38,659	3,285	(18,829)	(116,398)	-	-	(9,995)	(97,127
SURPLUS/ (DEFICIT) AFTER TAX		(39,346)	792	-	-	120,444	263,408	2,249,849		63,942	2,659,089
APPROPRIATIONS					-	-				-	
Transfer to Shareholders' account		-	-	-	-	120,444	838,335	2,376,344	-	63,942	3,399,069
Balance being funds for future appropriations		(39,346)	792	-	-	-	(574,927)	(126,495)	-	-	(739,976
Total (D)		(39,346)	792		-	120,444	263,408	2,249,849		63,942	2,659,089
FUNDS FOR FUTURE APPROPRIATION				-	-						
0	+ +	005 001	404 700	-	-	-	0.000.0==	0.000.000			0.00= 101
Opening Balance as at October 1, 2011	+	625,981	461,789	-	-	-	3,936,857	3,662,802	-	-	8,687,429
Add: Current period appropriations	1	(39,346)	792	-	-	-	(574,927)	(126,495)	-	-	(739,976
Balance Carried forward to Balance Sheet	16	586,635	462,581	-	-	-	3,361,930	3,536,307	-	-	7,947,453
SELECT EXPLANATORY NOTES	16			-	-	-					

Selected explanatory notes attached herewith form an integral part of the Consolidated Condensed Revenue Account.

As required by Section 40-B(4) of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business in India incurred by the Company have been fully debited to the Consolidated Condensed Policyholders' Revenue Account as expenses.

#### Schedules referred to herein form an integral part of the Consolidated Condensed Policyholders' Revenue Account.

As per our report of even date attached.

For S.R.Batliboi & Co.
Chartered Accountants
Firm Registration No.301003E
Firm Registration No.301003E

For and on behalf of the Board of Directors

per Shrawan Jalan Sanjiv V. Pilgaonkar Chanda Kochhar Keki Dadiseth K. Ramkumar Sandeep Bakhshi
Partner Partner Chairperson Director Director Director Managing Director and CEO
Membership No. 102102 Membership No. 39826

Place : Mumbai Date : January 22, 2013

Puneet Nanda Avijit Chatterjee Satyan Jambunathan Sanaulla Khan
Executive Director Appointed Actuary Executive Vice President Company Secretary